



Course 4 Knowledge Checks

A few questions per session. Answer key is at the back.

Session 1, Selling Is Serving

1. What did Philip do before explaining to the Ethiopian?

2. What is the shape of honest selling?

3. Mark 10:45 says the Son of Man came to _____.

Session 2, Persuasion Without Manipulation

1. Does Paul approve of persuasion?

2. What did Paul renounce?

3. The line is this: you may move people, but never with a _____.

Session 3, Listen First

1. What did Jesus ask blind Bartimaeus?

2. Proverbs 18:13 says answering before listening is _____.

3. James 1:19 says be quick to _____ and slow to _____.

Session 4, Tell the Truth

1. How did Jesus handle the eager rich young ruler?

2. Matthew 5:37 says let your yes be _____ and your no be _____.

3. A yes built on a lie is worse than _____.

Session 5, Ask for the Decision

1. What did Nehemiah do right before asking the king?

2. What did Esther do when she made her request?

3. Many honest people serve well and then never _____.

Session 6, Keep Your Word

1. How did Boaz keep his word to Ruth?

2. Psalm 15:4 honors the one who keeps his oath even when it _____.

3. Integrity that finishes a sale means you deliver in the _____.



Answer Key

Session 1, Selling Is Serving

1. He asked a question: do you understand what you are reading?
2. Notice a need, ask before you talk, guide with truth, help a real yes.
3. serve / minister, not to be served.

Session 2, Persuasion Without Manipulation

1. Yes, he says he persuades men; influence is allowed.
2. The hidden, shameful, underhanded ways; he sets forth truth plainly.
3. lie, hidden hook, or unseen pressure.

Session 3, Listen First

1. What do you want me to do for you?
2. folly and shame.
3. hear; speak.

Session 4, Tell the Truth

1. He told the hard, full truth and let him walk away grieved.
2. yes; no.
3. an honest no.

Session 5, Ask for the Decision

1. He prayed, then asked clearly and specifically.
2. She named exactly what she was asking for.
3. actually ask for the decision.

Session 6, Keep Your Word

1. He settled the redemption publicly at the gate, in front of witnesses.
2. hurts.
3. light / openly, everything you promised.